

## U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING BY TOTAL **NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:		FY 2020	10/01/2019-10/31/2019		
1	Wells Fargo Bank, National Association	7	\$456,600	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>	# \$
2	Live Oak Banking Company	3	\$6,365,000	1. Wells Fargo Bank, National Association	7 \$456,600
3	Bank of America, National Association	3	\$5,395,500	2. Live Oak Banking Company	3 \$6,365,000
4	Atlantic Union Bank	3	\$2,039,300	3. Bank of America, National Association	3 \$5,395,500
5	Southern Bank and Trust Company	3	\$1,549,000	4. Atlantic Union Bank	3 \$2,039,300
6	Sonabank	3	\$1,349,800	5. Southern Bank and Trust Company	3 \$1,549,000
7	Branch Banking and Trust Company	3	\$894,800		
8	Stearns Bank National Association	3	\$283,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>	# \$
9	Manufacturers and Traders Trust Company	3	\$155,000	1. First National Bank (Altavista)	1 \$455,000
10	Five Star Bank	2	\$625,000	2. Pioneer Bank	1 \$236,000
11	Bayport Credit Union	2	\$220,000		
12	Bank of Clarke County	1	\$3,165,000	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>	# \$
13	Hana Small Business Lending, Inc.	1	\$1,000,000	1. Southern Bank and Trust Company	3 \$1,549,000
14	Newtek Small Business Finance, Inc.	1	\$560,000	2. Sonabank	3 \$1,349,800
15	Langley FCU	1	\$504,000	3. Stearns Bank National Association	3 \$283,000
16	First National Bank (Altavista)	1	\$455,000	4. Five Star Bank	2 \$625,000
17	Bancorp Bank	1	\$421,900	5. Bank of Clarke County	1 \$3,165,000
18	PNC Bank, National Association	1	\$340,000		
19	Pioneer Bank	1	\$236,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>	# \$
20	Cadence Bank, National Association	1	\$200,000	1. Wells Fargo Bank, National Association	7 \$456,600
21	Hanmi Bank	1	\$192,000	2. Live Oak Banking Company	3 \$6,365,000
22	1st Advantage FCU	1	\$144,000	3. Bank of America, National Association	3 \$5,395,500
23	Central Virginia FCU	1	\$40,000	4. Atlantic Union Bank	3 \$2,039,300
24	Spirit of Texas Bank, SSB	1	\$30,000	5. Branch Banking and Trust Company	3 \$894,800
25	Fulton Bank, National Association	1	\$20,000		
	<b>TOTALS</b>	<b>49</b>	<b>\$ 26,640,900</b>	<b>CREDIT UNIONS</b>	# \$
				1. Bayport Credit Union	2 \$220,000
				2. Langley FCU	1 \$504,000
				3. 1st Advantage FCU	1 \$144,000
				4. Central Virginia FCU	1 \$40,000
				<b>CERTIFIED DEVELOPMENT COMPANIES (by NUMBERS)</b>	# \$
				1. Business Finance Group, Inc.	7 \$11,692,000
				2. 504 Capital Corporation	4 \$2,053,000
				<b>504 - FIRST TRUST LENDERS (by NUMBERS)</b>	# \$
				1. Southern Bank and Trust Company	3 \$1,875,000
				2. Atlantic Union Bank	2 \$2,537,500
				3. Bank of America, National Association	1 \$6,300,000
				4. Bank of Clarke County	1 \$4,400,000
				5. Sonabank	1 \$1,400,000

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